organisations for technical maintenance work namely SIA, Singapore, EGAT, Taipei, SASCO, USA, SOGERMA, France and BASCO, UK. Indian Airlines had also sent three aircraft to M/s. GAMCO, Abu Dhabi.

Sale of IA tickets

2022. SHRI S. M. LALJAN BASHA: Will the Minister of CIVIL AVIATION be pleased to state:

(a) whether it is fact that Indian Airlines has to pay a large salary bill to a very large commercial staff at various cities and towns in the country;

(b) whether any efforts been made by Indian Airlines to allow unemployed youth to set up kiosks all over the cities to market tickets of Indian Airlines;

(c) whether any new method of reducing costs and increasing sales been tried by Indian Airlines; and

(d) the details of the steps proposed to be taken by Indian Airlines to boost sales?

THE MINISTER OF STATE IN THE MINISTRY OF CIVIL AVIATION (SHRI SHRIPAD YESSO NAIK): (a) No, Sir. The Pay, Allowances and Provident Fund paid to the commercial staff is approximately 18% of the total Pay, Allowances and Provident Fund of the Organisation.

(b) No, Sir.

(c) and (d) The company has given a new thrust to 'Cost Control and Economy Measures'. A high level cost control committee is reviewing the areas for effecting economy/cost control, making recommendations and monitoring the progress on an on-going basis.

Based on the passenger's feedback and the market scenario, proactive sales promotional steps are taken from time to time. Sales Teams have been formed at all bases of Indian Airlines, as well as at outstations, to visit Corporates, as well as Agents. Extensive Training programmes are being conducted for front line sales officials.